

News Release

Contact: Jamie Chamberlain,
SCORE Chapter 30 Chairman, Counselor
440.487.1757

SCORE To Bring America's Premier Cost-Free and confidential Small Business Mentoring Services to Lorain County

September 1, 2016. Cleveland... Lorain small business owners and start-up entrepreneurs now have free and confidential local access to SCORE - America's premier source of small business advice and education. SCORE, a non-profit, has opened a branch office at the City of Lorain Port Authority, at 319 Black River Lane, Lorain Ohio, 44052. To schedule your free and confidential meeting at the Lorain Port Authority SCORE office call 216-522-4194.

The Lorain SCORE office will be staffed with experienced business volunteers following a successful business model that has brought thousands of small businesses and jobs to the region and nationwide. A resource partner of the U.S. Small Business Administration (SBA), SCORE provides ongoing mentoring information to both for-profit and non-profit small business entrepreneurs.

"People starting a new business or growing a current business come to us, and we help them through the process of establishing a business, writing a business plan, approaching a bank for funding, and many other steps involved in getting up and running a successful business," said Jamie Chamberlain, Chairman of Cleveland Chapter 30 and a volunteer.

"We also help them think through the tough decisions that can be difficult to make alone," Chamberlain said. "Can I afford to do this full time? Should I expand? How do I get the word out? How and where should I be marketing my business?" These are all questions we address with clients routinely. It helps them to have another experienced perspective when they weigh important decisions."

Another important benefit SCORE provides is business seminars, open to the public. Seminars currently on the schedule in the Cleveland and surrounding areas are "Starting a non-profit", "Independent Contractor or Employee", "Is Franchising Right For You?", "Getting Grants for Your Small Business", and "Top Five Things Small Business Owners Should Know About Insurance". The seminar titled "How to Start Your Own Business" is scheduled for Tuesday October 18, at 12 PM, at the Lorain Port Authority. To register for any of these Seminars go to www.cleveland.score.org.

Chamberlain says working with SCORE is a win-win opportunity for clients as well as volunteers. "Clients find insightful suggestions and solutions for their small businesses, and volunteers find a new way to put their expertise to work on interesting projects with highly motivated people."

Interested in volunteering? Go to www.score.org to learn more and apply online.

Rich Novak

From: Chamberlains [sjchamberlain@adelphia.net]
Sent: Wednesday, August 24, 2016 11:06 AM
To: 'Tiffany Mcclelland'; rnovak@lorainportauthority.com
Cc: Deb Myers; 'John Szucs'; William Bumbalo
Subject: SCORE seminar & Hard Opening dates

Rick and Tiffany,

Good morning and hope you are having a great day on the river. I need your help setting some dates (seminar and "Hard Opening") so we can keep this project on schedule:

(1) We discussed putting on a seminar in October:

- The seminar we propose is:
 - "How to Start Your Own Business"
 - Attend this session and find out what is involved in starting your own business. We will cover: a SCORE Overview, Startup Considerations, Startup Basics, Business Plan, Financial Plan, Business Development and Assistance Resources.
- The gentleman that will be presenting is John Szucs. John presents this monthly in Cleveland and is well versed on the subject.
- The seminar lasts about 2 hours typically.
- **Would Tuesday, October 18, 12 PM to 2 PM, work for your office?**

(2) "Hard opening" date:

- **I'll throw out some dates, how about Tuesday October 11 or Wednesday the 12th.**
- Time 4PM-6PM

(3) Newspaper article:

- Once we have the seminar date and the "hard" opening date, we can finish an article for the papers and we'll have it on our calendars.
- Tiffany, we will need your help getting this into the papers, on LPA's web site, LPA Facebook, etc., thanks.

Please consider and let me know what dates shown above work for LPA, or propose alternates.

Regards,
Jamie C
440-487-1757