With SCORE, you don’t have to go it alone. SCORE is a non-profit association with 400 offices nationwide and more than 12,000 working or retired business owners, executives or corporate leaders who volunteer their time to help entrepreneurs. Small business owners link with business women and men who have been there, done that and who willingly counsel and mentor entrepreneurs. SCORE provides face-to-face consultations, on-site evaluations, workshops and seminars. In addition, SCORE speakers will talk to your group about small business. And all services are free and confidential.

Counseling Services
- Personalized professional guidance and information
- Face-to-Face, Telephone and E-mail consultations
- Short-term counseling or long-term mentoring, whichever suits your needs
- On-site visits to evaluate your business location
- Make your appointment by calling 440-357-2290 x231

“Introduction to SCORE” Workshops
Each month you can have a glimpse of what SCORE resources are available to you by attending a special introductory workshop. It provides you with an opportunity to network with other small business owners and receive basic information about starting a business. They’ll give you tips on what you should think about BEFORE starting your own business, if your idea is right for you and if you are financially and emotionally prepared for entrepreneurship. They are held the second Wednesday of each month at 10 AM and lasting 1 to 2 hours in the Cleveland SCORE office, located in the US Bank Building, 1350 Euclid Avenue, Suite 216. For a reservation, call 216-522-4194.

Seminars
Our premier seminar is QuickStart, which is a five-week course about starting a new business. It covers:
1. Start-up Basics
2. Business Concept
3. Marketing Plan
4. Financial Projections
5. Funding Sources & Next Steps
Cost: First session is free. The remaining four sessions cost a total of $125.

Guest Speakers
SCORE speakers can provide presentations on:
- How to prepare for a meeting with a potential lender or investor
- How SCORE can help your business start, survive and grow
- The ABC’s of starting a business
- What is a business plan and what are its benefits
- What is a financial plan and what are its benefits
- Patriot Loans for Veterans
SCORE advises clients at all points of the business lifecycle:

- 31% were considering starting a business
- 31% were in the process of starting a business
- 38% were already in business

53,377 New Businesses Started
65,125 Jobs Created

- $150: SCORE's cost to help create one business
- $122: SCORE's cost to help create one job
- $60.16: Amount SCORE clients return to the Federal Treasury for every federal dollar appropriated to SCORE
- 72%: Percentage of in-business clients that increased revenue in 2015

Who We Are:

- Over 10,000 Volunteers
- 300+ Chapters
  serving over 1,000 communities

SCORE Helps All American Small Businesses

Of SCORE's 2015 clients,

- 56% were women
- 31% were minorities
- 12% were veterans

Research Methodology: The SCORE Foundation engaged PricewaterhouseCoopers to conduct research into the economic impact of small business mentoring that SCORE's 10,000 volunteers had on the US Economy in 2015. PricewaterhouseCoopers conducted a census survey of all SCORE mentoring clients and 13,375 responded via telephone and web. Total client revenue, business creation, and job creation numbers were calculated via straight line extrapolation from the survey respondents to the total number of 2015 SCORE clients. This survey was made possible thanks to the generous support of Constant Contact.
About SCORE

SCORE’s more than 13,000 working and retired business professionals provide volunteer mentoring and expert resources as small business owners and entrepreneurs start and grow their businesses.

SCORE has more than 350 chapters across the country to serve local business communities.

SCORE helps more than 500,000 small business clients each year.

Since 1964, SCORE has provided expert mentoring to more than 9 million entrepreneurs and small business owners.

SCORE volunteers provided more than 1.35 million total hours helping entrepreneurs succeed each year.

SCORE offers more than 9,000 local business training workshops every year.

SCORE’s web site www.score.org provides 24/7 access to online mentors and thousands of expert resources and business tools.

SCORE online mentors hold more than 106,000 mentoring sessions annually.

SCORE receives an average of almost 4 million unique online visitors per year.

Since 1964, SCORE’s seasoned business experts have provided the highest level of business mentoring services to help entrepreneurs create and grow their businesses. SCORE is the leading source of ongoing small business mentoring, training workshops and online expert resources in the U.S.”

W. KENNETH YANCEY, SCORE CEO

About Small Businesses

Small businesses account for 99.7 percent of all employer firms.

Small businesses generate more than 50 percent of the non-farm, private gross domestic product (GDP).

Small businesses employ more than half of all private sector employees.

Minorities own 5.8 million firms that generate $1 trillion in revenues and employ 5.9 million workers.

Women own 7.8 million businesses that generate $1.2 trillion in revenues and employ 7.6 million workers.

As a resource partner with the U.S. Small Business Administration (SBA), SCORE operates in cooperation with the SBA to provide entrepreneurs with information vital to their success, including counsel on financing options, business planning, marketing strategies, product development and more.